



client  
Savills  
commercial real estate



facility  
13,000 sf  
Houston, TX



services  
furniture planning with focus  
on technical support and  
construction administration



takeaway  
Overcoming a pandemic no  
one could have anticipated, the  
Client saw extra complexity be  
transformed into extraordinary  
results. Forward thinking,  
solutions-oriented furniture  
planning ensured a rewarding  
ROI of the Client's trust as well  
as the consulting fee.

## Savills

# case study

### OBJECTIVES AND SOLUTIONS

- Represent Owner as furniture subject matter expert
- Manage logistics including ever-shifting occupancy date
- Analyze pricing from multiple furniture vendors
- Protect Client's project goals via QA/QC and in-depth industry knowledge

### OUTCOME

Savills enlisted Kimiko's expertise based on the two companies' history of successful collaboration. In addition to avoiding costly delays the project was spared \$75,000 in errors thanks to Kimiko's dedicated QA review of all orders and seamless multi-vendor coordination. When the pandemic caused a global furniture emergency, temporary furniture was curated through Kimiko's industry network. This project is one of stunning aesthetics and speaks of another successful partnership between commercial real estate and Kimiko Designs.



“ Kimiko audited multiple vendors' orders and brilliantly acquired temporary furniture by our activation deadline. Their expertise, level heads, and resourceful problem solving saved Savills tens of thousands of dollars.

E BOWERMAN  
PROJECT MANAGER, SAVILLS

